









HOW TO ORDER

FALCON SELLS ON THE FOLLOWING TERMS:

-  *Established Customers...*
Open account.
-  *New Customers...With "Good" or "High" Dun & Bradstreet ratings...*
Open account.
-  *With no Dun & Bradstreet rating...open account if satisfactory refer-*
ences from one bank and two suppliers are furnished. Allow 10 days
for reference checking. On rush orders, send check with order or ask
for C.O.D. shipment.
-  *Check with order or C.O.D. shipments will be made to any customer.*
When check accompanies order, Falcon usually pays full freight for
orders over \$100.00, but allows no cash discount.
-  *Freight...All shipments F.O.B. Cleveland. Unless specified, shipments*
are usually United Parcel Service.
-  *Terms for Open Accounts...*
1% 10 days, net 30, on all files, tools, and supplies.
Net 30 on all machinery.

Prices in this catalog are the prices current at the time of printing. All prices are subject to change without notice.

Items ordered that are not listed in catalog are considered "specials" and cannot be returned.

RETURNED MERCHANDISE

All Falcon tools, equipment, supplies, and machinery are fully guaranteed to perform as advertised. If for any reason you wish to return Falcon tools within 10 days after purchase, please...

1. Report any discrepancy or shortage immediately.
2. Contact us, giving your specific complaint.
3. We will immediately notify you how to return the merchandise for prompt credit or replacement.

Please Remember: Any discrepancy or shortage must be reported within 10 days of receipt of your ordered merchandise.